

## Lake Oswego Recreation "Deep Dive"

### Expenditure and Revenue

FY2020-2021 Actual

10/27/2021 Tyler Report

Division	Expenditure	Revenue	Investment	Recovery Rate	Permanent FTE	Cost per 1000assessed**	Annual Cost 529,000 home
Sports	\$ 238,423.95	\$ 115,755.78	\$ (122,668.17)	49%	1	\$ 0.018	\$ 9.27
Cultural & Fitness	\$ 444,822.13	\$ 273,437.74	\$ (171,384.39)	61%	2	\$ 0.024	\$ 12.95
Luscher Farm	\$ 235,091.14	\$ 211,333.80	\$ (23,757.34)	90%	0.95	\$ 0.003	\$ 1.80
Events	\$ 329,872.44	\$ 116,366.96	\$ (213,505.48)	35%	2	\$ 0.031	\$ 16.13
Outdoor Programs	\$ 155,628.16	\$ 354,430.90	\$ 198,802.74	228%	0	\$ (0.028)	\$ (15.02)
<b>Total Recreation Programs</b>	<b>\$ 1,403,837.82</b>	<b>\$ 1,071,325.18</b>	<b>\$ (332,512.64)</b>	<b>76%</b>	<b>5.95</b>	<b>\$ 0.048</b>	<b>\$ 25.13</b>

\*\*assessed = \$70,000 and avg. assessed home value \$529K, RMV \$836K per S. Cross 11/2/2021

<i>Data from Tyler Oct-Nov 2021</i>	<b>REVENUES</b>	<b>TOTAL EXPENSE</b>	<b>DIRECT PS EXPENSE</b>	<b>DIRECT MS EXPENSE</b>	<b>TOTAL DIRECT EXPENSE</b>	<b>NET (REV-DIR EXP)</b>	<b>DIRECT Cost Recovery</b>	<b>OVERALL Cost Recovery Division E:R</b>
							<b>&gt; 1 = good</b>	<b>&gt; 1 = good</b>
<b>521 SPORTS</b>		\$238,423.95						
0805 Adult Sports	\$21,185.47		\$5,366.73	\$4,578.24	\$9,944.97	\$11,240.50	2.13	
0810 Youth Sports	\$9,995.58		\$5,770.76	\$515.95	\$6,286.71	\$3,708.87	1.59	
0820 Youth Fitness	\$84,574.73		\$1,914.38	\$20,221.56	\$22,135.94	\$62,438.79	3.82	
0875 Swim Park			\$25,585.92	\$2,431.37	\$28,017.29	-\$28,017.29	0.00	
<b>521 TOTAL DIRECT</b>	<b>\$115,755.78</b>	<b>\$238,423.95</b>	<b>\$38,637.79</b>	<b>\$27,747.12</b>	<b>\$66,384.91</b>	<b>\$49,370.87</b>	<b>1.74</b>	<b>0.49</b>
<b>523 CULTURAL &amp; FITNESS</b>		\$444,822.13						
0815 Adult Fitness	\$42,747.39		\$25,758.88	\$5,820.79	\$31,579.67	\$11,167.72	1.35	
0825 Adult Cultural	\$31,228.35		\$22,423.85	\$6,976.82	\$29,400.67	\$1,827.68	1.06	
0830 Youth Cultural	\$27,588.76		\$4,595.72	\$13,552.03	\$18,147.75	\$9,441.01	1.52	
0835 Camps	\$146,827.43		\$18,309.46	\$70,652.94	\$88,962.40	\$57,865.03	1.65	
0840 Teen Program	\$23,706.31		\$69,765.41	\$8,091.61	\$77,857.02	-\$54,150.71	0.30	
0855 Events	\$1,339.50		\$0.00	\$2,137.42	\$2,137.42	-\$797.92	0.63	
<b>523 TOTAL DIRECT</b>	<b>\$273,437.74</b>	<b>\$444,822.13</b>	<b>\$140,853.32</b>	<b>\$107,231.61</b>	<b>\$248,084.93</b>	<b>\$25,352.81</b>	<b>1.10</b>	<b>0.61</b>
<b>524 LUSCHER FARM</b>		\$235,091.14						
0842 Adult	\$2,579.41		\$64.52	\$1,098.42	\$1,162.94	\$1,416.47	2.22	
0843 Youth	\$77,236.77		\$33,353.14	\$4,490.05	\$37,843.19	\$39,393.58	2.04	
0844 Comm Plots	\$14,509.74		\$0.00	\$1,144.73	\$1,144.73	\$13,365.01	12.68	
0845 CSA	\$115,987.25		\$0.00	\$96,372.07	\$96,372.07	\$19,615.18	1.20	
0800 Unrestricted Donations	\$1,020.63		\$0.00	\$0.00	\$0.00	\$1,020.63	0.00	
<b>524 TOTAL DIRECT</b>	<b>\$211,333.80</b>	<b>\$235,091.14</b>	<b>\$33,417.66</b>	<b>\$103,105.27</b>	<b>\$136,522.93</b>	<b>\$74,810.87</b>	<b>1.55</b>	<b>0.90</b>
<b>527 EVENTS</b>		\$329,872.44						
0833 50+	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	0.00	
0850 Concerts	\$0.00		\$24.59	\$20,846.47	\$20,871.06	-\$20,871.06	0.00	
0853 FM	\$86,503.57		\$18,458.78	\$15,950.89	\$34,409.67	\$52,093.90	2.51	
0859 Other Events	\$29,863.39		\$9,112.16	\$30,618.13	\$39,730.29	-\$9,866.90	0.75	
<b>527 TOTAL DIRECT</b>	<b>\$116,366.96</b>	<b>\$329,872.44</b>	<b>\$27,595.53</b>	<b>\$67,415.49</b>	<b>\$95,011.02</b>	<b>\$21,355.94</b>	<b>1.22</b>	<b>0.35</b>
<b>528 OUTDOOR</b>		\$155,628.16						
0860 Hikes and Rambles	\$21.12		\$0.00	\$241.32	\$241.32	-\$220.20	0.09	
0867 Outdoor Rec	\$119,047.80		\$0.00	\$20,687.02	\$20,687.02	\$98,360.78	5.75	
0880 LOCR WSC	\$235,361.98		\$0.00	\$134,587.84	\$134,587.84	\$100,774.14	1.75	
<b>528 TOTAL DIRECT</b>	<b>\$354,430.90</b>	<b>\$155,628.16</b>	<b>\$0.00</b>	<b>\$155,516.18</b>	<b>\$155,516.18</b>	<b>\$198,914.72</b>	<b>2.28</b>	<b>2.28</b>
<b>TOTAL REC PROGRAMS</b>	<b>\$1,071,325.18</b>	<b>\$1,403,837.82</b>	<b>\$240,504.29</b>	<b>\$461,015.67</b>	<b>\$701,519.96</b>	<b>\$369,805.22</b>	<b>1.53</b>	<b>0.76</b>

<i>Data from Tyler Oct-Nov 2021</i>	<u>REVENUES</u>	<u>TOTAL EXPENSE</u>	<u>DIRECT PS EXPENSE</u>	<u>DIRECT MS EXPENSE</u>	<u>TOTAL DIRECT EXPENSE</u>	<u>NET (REV-DIR EXP)</u>	<u>DIRECT Cost Recovery</u>	<u>OVERALL Cost Recovery Division E:R</u>
	<u>REVENUES</u>	<u>TOTAL EXPENSE</u>						
<b>260 ACC</b>	\$2,177,278.58							
261 Mgmt		\$1,295,658.84						
265 Human Services		\$497,734.65						
<b>260 ACC TOTAL</b>	<b>\$2,177,278.58</b>	<b>\$1,793,393.49</b>						
<i>w/o Unrestricted Fund Balance</i>	\$1,937,791.39							
			<u>DIRECT PS EXPENSE</u>	<u>DIRECT MS EXPENSE</u>	<u>TOTAL DIRECT EXPENSE</u>	<u>NET (REV-DIR EXP)</u>		
<b>550 GOLF</b>	\$959,384.17							
551 Pro Shop		\$512,178.00	70835.37	143,280.58	\$214,115.95	\$745,268.22	4.48	
552 Golf Maintenance		\$442,843.34						
<b>550 GOLF TOTAL</b>	<b>\$959,384.17</b>	<b>\$955,021.34</b>	<b>\$70,835.37</b>	<b>\$143,280.58</b>	<b>\$214,115.95</b>	<b>\$745,268.22</b>		<b>1.00</b>
				<i>Overall Expense</i>	\$656,959.29			
<b>560 TENNIS</b>	<b>\$885,436.95</b>	<b>\$505,913.23</b>						
<i>w/o Unrestricted Beg. Balance</i>	\$240,728.80	\$337,183.20	<i>w/o Bldg Improv Costs</i>					
<b>560 TENNIS TOTAL</b>	<b>\$885,436.95</b>	<b>\$505,913.23</b>						
<b>500 PARKS</b>	<b>\$10,726,295.86</b>	0						
<i>w/o Unrestricted Beg. Balance</i>	\$9,242,774.00							
<b>511 MANAGEMENT SERVICES</b>	0	<b>\$2,387,106.38</b>						
<b>531 PARKS MAINTENANCE</b>	0	<b>\$2,522,133.93</b>						
<b>534 ATHLETIC FIELDS</b>	0	<b>\$466,859.02</b>						
<b>536 OPEN SPACE</b>	0	<b>\$528,652.87</b>						
<b>538 FACILITY MAINTENANCE</b>	0	<b>\$61,751.96</b>						
<b>540 ACQUISITIONS &amp; PATHWAYS</b>	0	<b>\$1,267,860.50</b>						
<i>Sub Total before Tennis</i>	\$10,726,295.86	\$7,234,364.66						
<b>TOTAL PARKS DEPT.</b>	<b>\$15,819,720.74</b>	<b>\$11,892,530.54</b>						

FY 20-21  
ACTIVITY SUMMARY

<b>FY 20-21 ANNUAL PERFORMANCE DIVISION ROLLUP</b>	<b>Div Specific</b>	<b>Activities Offered</b>	<b>Activities Held</b>	<b># Participants</b>	<b>Part. Hours</b>
<i>These categories may change FY to FY with org changes</i>					
Data from Active Network 7/1/20 - 6/30/21					
Data from Manual Tracking By Division 7/1/20 - 6/30/21					
<b>521 SPORTS</b>					
0805 Adult Sports (incl leagues, drop-ins)		17	13	931	12892
0810 Youth Sports		0	0	0	0
0815 Adult Sports Fitness Classes		14	9	138	780
0820 Youth Fitness Classes (incl camps)		90	85	1265	18270
0875 Swim Park		52	52	710	1511
<b>521 SPORTS TOTAL</b>		<b>173</b>	<b>159</b>	<b>3,044</b>	<b>33,452</b>
<b>Sports Volunteer Hours</b>	<b>0</b>				
<b>523 CULTURAL</b>					
0815 Adult Fitness		321	251	812	6898
0825 Adult Cultural		156	56	442	4508
0830 Youth Cultural		126	23	315	1561
0835 Camps		56	35	604	28713
0840 Teen		7	7	105	2205
0855/0859 Monster Mash Drive Thru		1	1	2000	3000
Indoor Playground PreSchool Age		0	0	0	0
ASAP/Drop-in		191	107	1406	2109
Teen Lounge Drop-in		191	107	1406	2812
<b>523 CULTURAL TOTAL</b>		<b>1,049</b>	<b>587</b>	<b>7,090</b>	<b>51,806</b>
Inclusion Hours	<b>40</b>	teen and fitness			
<b>Cultural Volunteer Hours</b>	<b>2,495</b>	(Cultural Tai Chi, ACC Adult Classes & Cyd's Teen Lounge, YAC, JCC #s)			
<b>524 LUSCHER FARM</b>					
0842 Adult		33	14	119	262
0843 Youth (incl camps)		59	57	509	8495
Garden Tours		0	0	0	0
FRCC Activities		11	11	55	110
0844 Community Gardens		9	9	178	14240
0845 CSA		38	30	196	1275
<b>524 LUSCHER FARM TOTAL</b>		<b>150</b>	<b>121</b>	<b>1057</b>	<b>24,382</b>
<b>Luscher Volunteer Hours</b>	<b>6,410</b>				
<b>527 EVENTS</b>					
0833 50+ Events		0	0	0	0
0853 Farmer's Markets (LO & LG)		31	30	92135	45918
0850 Concerts		0	0	0	0
0859 Other Community Events		8	8	9688	9446
<b>527 EVENTS TOTAL</b>		<b>39</b>	<b>38</b>	<b>101,823</b>	<b>55,364</b>
<b>Events Volunteer Hours</b>	<b>714</b>				
<b>528 OUTDOOR</b>					
0860 Hikes and Rambles		0	0	0	0
0865 Friends Groups/Stewardship		63	63	586	1323
0867 Outdoor Rec Adult		39	18	78	374
0867 Alder Creek Adult		4079	4064	4125	10676
0867 Outdoor Rec Youth		7	7	94	2975
0867 Alder Creek Youth		8	8	70	2450
0880 Water Sports Center LOCR Memberships*					
0880 Water Sports Center LOCR Adult		47	29	157	2955
0880 Water Sports Center LOCR Youth		72	45	357	15894
<b>528 OUTDOOR TOTAL</b>		<b>4315</b>	<b>4234</b>	<b>5467</b>	<b>36,646</b>
<b>Outdoor Volunteer Hours</b>	<b>1986</b>				
* LOCR Monthly Memberships now go through Active as a monthly activity, so included in LOCR Adult data.					
<b>REC PROGRAMS VOLUNTEER HOURS</b>	<b>11,605</b>				
<b>REC PROGRAMS TOTALS</b>		<b>5,726</b>	<b>5,139</b>	<b>118,481</b>	<b>201,650</b>

FY 20-21  
ACTIVITY SUMMARY

FY 20-21 ANNUAL PERFORMANCE DIVISION ROLLUP						
	Div Specific	Activities Offered	Activities Held	People Served # Participants	Hours of Svc, Part. Hours	Vol Hrs Sub total
<b>260 ACC</b>						
Human Services		1134	1134	18,685	161,117	2,343
Recreation & Education		0	0	34	12	15
Rec & Ed Trips (formerly Trips & Outings)		0	0	0	0	0
NEW - Virtual Online & Living Well Talk Series		42	42	11319	10121	0
Workshops, Seminars		114	114	498	1209	71
<b>26X ACC TOTAL</b>		<b>1,290</b>	<b>1,290</b>	<b>30,536</b>	<b>172,459</b>	<b>2,429</b>
<b>ACC Total Volunteer Hours</b>	<b>2,429</b>					
<b>550 GOLF</b>						
9 Hole Rounds Played	37,198			37,198	55,797	
Greens Fees	\$483,298					
Practice Range	\$147,108			14,859	7,430	
Tournament Fees	\$2,026					
Private Lessons Given	3,878			4,380	4,380	
Foot Golf Rounds Played	450			450	675	
Foot Golf Revenue	\$4,500					
Adult Classes		19	18	107	433	
Youth Classes		30	30	303	2,945	
<b>550 GOLF TOTAL</b>		<b>49</b>	<b>48</b>	<b>57,297</b>	<b>71,660</b>	
<b>Golf Volunteer Hours</b>	<b>48</b>					
<b>560 TENNIS</b>						
Youth		55	46	487	22,197	
Adult		47	33	192	3,046	
Seasonals		54	54	216	5,357	
USTA		24	24	288	3,744	
City League		0	0	0	0	
Jr USTA		0	0	0	0	
Court Hours Offered	7,368					
Court Hours Used	4,601					
Court Hours Percent Capacity	62.45%					
<b>560 TOTAL TENNIS</b>		<b>180</b>	<b>157</b>	<b>1,183</b>	<b>34,344</b>	
<b>Tennis Volunteer Hours</b>	<b>360</b>					
<b>Other Department Volunteer Hours</b>	<b>238</b>					
<i>includes Parks Board Hours</i>						
		Activities Offered	Activities Held	# Participants	Part. Hours	
<b>ALL DEPARTMENT PERFORMANCE</b>		<b>7,245</b>	<b>6,634</b>	<b>207,497</b>	<b>480,113</b>	
<b>DEPARTMENT TOTAL VOLUNTEER HOURS</b>	<b>14,680</b>					

FY 20-21 COVID IMPACT REPORT  
Summary Rollup

Losses due to COVID shown in BLACK and totaled in RED								
Gains during COVID shown in BLUE & are subtracted from losses in totals								
FY 20-21 (July 1 - June 30)								
COVID IMPACT - (ActiveNet + Manual Tracking)								
(Actuals + Estimated Totals)								
See individual tabs for details								
DIVISION ROLLUP								
	Div Specific	Activities Offered	Activities NOT Held	# Participants LOST	Participant Hours LOST	REVENUE REFUNDED (From Refund Report) See COVID REFUND REPORT tab	ESTIMATED ADDITIONAL REVENUE LOST (info from Divisions)	GRAND TOTAL REVENUE IMPACT
<i>COVID Impact duration for FY 20-21 is July 1 - June 30</i>								
Data from Active Network - COVID CANCELS								
Data from Manual Tracking By Division COVID CANCELS								
<b>521 SPORTS</b>								
0805 Adult Sports (incl leagues, drop-ins)		8	8	596	5073	\$0	\$25,223	
0810 Youth Sports		5	5	470	5025	\$0	\$33,000	
0815 Adult Sports Fitness Classes		0	0	0	0	\$0	\$0	
0820 Youth Fitness Classes (incl camps)		10	10	84	493	\$3,139	\$2,215	
0875 Swim Park - No Impact per Division		0	0	0	0	\$0		
<b>521 SPORTS TOTAL</b>		<b>23</b>	<b>23</b>	<b>1,150</b>	<b>10,591</b>	<b>(\$3,139)</b>	<b>(\$60,438)</b>	<b>(\$63,577)</b>
<b>Sports Volunteer Hours LOST</b>	<b>0</b>							
<b>523 CULTURAL</b>								
0815 Adult Fitness		24	24	266	1655	\$2,768	\$16,030	
0825 Adult Cultural		39	39	275	1609	\$2,444	\$15,970	
0830 Youth Cultural		51	51	458	3433	\$4,801	\$27,897	
0835 Camps		32	32	517	9917	\$18,731	\$72,983	
0840 Teen		4	4	24	576	\$680	\$3,600	
0855/0859 Monster Mash		1	1	750	750	\$251	\$1,000	
Indoor Playground PreSchool Age		99	99	2175	4350	\$0	\$2,125	
ASAP/Drop-in		78	78	3805	7610	\$0	\$0	
Teen Lounge Drop-in		78	78	3805	5707	\$0	\$2,125	
<b>523 CULTURAL TOTAL</b>		<b>406</b>	<b>406</b>	<b>12,075</b>	<b>35,607</b>	<b>(\$29,675)</b>	<b>(\$141,730)</b>	<b>(\$171,405)</b>
Inclusion Hours NOT PROVIDED	20							
<b>Cultural Volunteer Hours LOST</b>	<b>1,913</b>							
<i>(Cultural Tai Chi, ACC Adult Classes &amp; Cyt's Teen Lounge, YAC, JCC #s + 36hrs Monster Mash)</i>								
<b>524 LUSCHER FARM</b>								
0842 Adult				16	34	\$30	\$176	
0843 Youth (incl camps)		37	37	219	2283	\$6,740	\$28,196	
Garden Tours		4	4	133	173	\$0	\$558	
FRCC Tours & Activities		2	2	19	38	\$50		
0844 Community Gardens		0	0	0	0	\$1,702	\$0	
0845 CSA		0	0	0	0	\$0	\$0	
<b>524 LUSCHER FARM TOTAL</b>		<b>43</b>	<b>43</b>	<b>387</b>	<b>2,528</b>	<b>(\$8,522)</b>	<b>(\$28,930)</b>	<b>(\$37,452)</b>
<b>Luscher Volunteer Hours LOST</b>	<b>60</b>							
<b>527 EVENTS</b>								
0833 50+ Events		0	0					
0853 Farmer's Market (all offers held, just less capacity)		0	0	83110	192625	\$225	\$78,600	
0850 Concerts		16	16	32642	82472		\$39,094	
0859 Other Community Events		16	16	14255	34809	\$502	\$36,808	
<b>527 EVENTS TOTAL</b>		<b>32</b>	<b>32</b>	<b>130,007</b>	<b>309,906</b>	<b>(\$727)</b>	<b>(\$154,502)</b>	<b>(\$155,229)</b>
<b>Events Volunteer Hours LOST</b>	<b>933</b>							
<b>528 OUTDOOR</b>								
0860 Hikes and Rambles		93	93	1075	6370	\$0	\$0	
0865 Friends Groups/Stewardship		8	8	73	146	\$0	\$0	
0867 Outdoor Rec Adult		10	10	56	455	\$1,506	\$7,880	
0867 Alder Creek Adult		0	0	0	0	\$0	\$0	
0867 Outdoor Rec Youth		0	0	0	0	\$0	\$0	
0867 Alder Creek Youth		0	0	0	0	\$0	\$0	
0880 Water Sports Center LOCR Memberships*								
0880 Water Sports Center LOCR Adult		12	12	24	288	\$0	\$4,440	
0880 Water Sports Center LOCR Youth		7	7	28	350	\$0	\$5,460	
<b>528 OUTDOOR TOTAL</b>		<b>130</b>	<b>130</b>	<b>1256</b>	<b>7,609</b>	<b>(\$1,506)</b>	<b>(\$17,780)</b>	<b>(\$19,286)</b>
<b>Outdoor Volunteer Hours LOST</b>	<b>1403</b>							
<i>(Hikes Rambles 917, Stewardship 486)</i>								
* LOCR Monthly Memberships now go through Active as a monthly activity, so included in LOCR Adult data.								
<b>REC PROGRAMS VOLUNTEER HOURS</b>	<b>4,309</b>							
<b>REC PROGRAMS TOTALS</b>		<b>634</b>	<b>634</b>	<b>144,875</b>	<b>366,241</b>	<b>(\$43,569)</b>	<b>(\$403,379)</b>	<b>(\$446,948)</b>
<b>FY 20-21 COVID-19 IMPACT DIVISION ROLLUP</b>								
	Div Specific	Activities Offered	Activities NOT Held	People NOT Served/ # Participants LOST	Hours of Svc/Part. Hours LOST	REVENUE REFUNDED (from Refund Report)	ESTIMATED ADDITIONAL REVENUE LOST (info from Divisions)	GRAND TOTAL REVENUE IMPACT
<b>260 ACC</b>								
Human Services		21	21	3,968	8,435	\$0	\$0	
Recreation & Education		84	84	9,218	24,582	\$2,290	\$3,360	
Rec & Ed Trips (formerly Trips & Outings)		12	12	127	462	\$0	\$2,965	
Workshops, Seminars		22	22	866	2127	\$0	\$2,390	
Building Rental Fees		0	0	0	0	\$0	\$0	
<b>26X ACC TOTAL</b>		<b>139</b>	<b>139</b>	<b>14,179</b>	<b>35,605</b>	<b>(2,290)</b>	<b>(8,715)</b>	<b>(\$11,005)</b>
<b>ACC Total Volunteer Hours Lost</b>	<b>7,496</b>							

FY 20-21 COVID IMPACT REPORT  
Summary Rollup

Losses due to COVID shown in BLACK and totaled in RED Gains during COVID shown in BLUE & are subtracted from losses in totals FY 20-21 (July 1 - June 30) COVID IMPACT - (ActiveNet + Manual Tracking) (Actuals + Estimated Totals) See individual tabs for details DIVISION ROLLUP	Div Specific	Activities Offered	Activities NOT Held	# Participants LOST	Participant Hours LOST	REVENUE REFUNDED (From Refund Report) See COVID REFUND REPORT tab	ESTIMATED ADDITIONAL REVENUE LOST (Info from Divisions)	GRAND TOTAL REVENUE IMPACT
<b>550 GOLF TOTAL - COVID Net Increases shown in BLUE</b>		See Note Golf at end of report						
9 Hole Rounds Played				-10421	-15632			
Greens Fees							-\$173,276	
Practice Range				-3299	-5686			
Tournament Fees				288	576			
Private Lessons Given	-996			-1124	-1124		-\$39,820	
Foot Golf Rounds Played	-500			-500	-750			
Foot Golf Revenue							-\$5,000	
Pro Shop Sales							\$5,754	
Food Sales							\$1,669	
Adult Classes				-35	-46		-\$635	
Youth Classes				-101	-719	\$145	-\$7,175	
<b>550 GOLF TOTAL</b>				<b>-15,192</b>	<b>-23,381</b>	<b>(\$145)</b>	<b>\$218,483</b>	<b>\$218,338</b>
<b>Golf Volunteer Hours Lost</b>	<b>-48</b>							
<i>Note Golf: While most golf offers saw increases, foot golf lost revenue &amp; participants as regular golf ruled, and tournaments were not held.</i>								
<b>560 TENNIS</b>								
Adult - partial cancels as most classes were 1/3 to 2/3 completed		14	14	67	507	\$6,884	\$0	
Youth		27	27	248	1,522	\$20,829	\$3,060	
Seasonals - Season 1 reduced capacity		0	0	47	4,966	\$1,694	\$18,194	
USTA & City League		28	28	1366	37,810	\$0	\$67,764	
Court Hours Offered	12,463							
Court Hours Used	12,215							
Court Hours Percent Capacity	25% LOSS							
<b>560 TOTAL TENNIS</b>		<b>69</b>	<b>69</b>	<b>1,728</b>	<b>44,805</b>	<b>(\$29,407)</b>	<b>(\$89,018)</b>	<b>(\$118,425)</b>
<b>Tennis Volunteer Hours Lost</b>	<b>360</b>							
<b>TOTAL DEPARTMENT VOLUNTEER HOURS</b>	<b>12,117</b>							
Parks Usage Fees Pre-Paid, then canceled, refunded						\$150		
Picnic Shelter Rentals Estimated Loss							\$1,650	
Premier Park Rentals Estimated Loss							\$5,500	
Athletic Fields Estimated Revenue Loss						*	\$5,399	
Refunds of Credits, Refundable Deposits Returned for Cancels						\$3,014		
<b>500 TOTAL PARK and FIELD RENTAL LOSS PER Jeff, Megan and Jean</b>						<b>(\$3,164)</b>	<b>(\$12,549)</b>	<b>(\$15,713)</b>
<i>*Field permits were only issued once fields reopened in June 2020. Unable to compare revenue to past fiscal years as only camps/clinics were allowed in 2020 and charged an hourly fee. Previously local youth organizations paid a per player fee. Starting January 1 for regular reservations for local groups this also changed to an hourly fee charged and no longer charging a per player fee. The only thing that did not take place in Fiscal year 20/21 were tournaments such as the Nike Cup. I took the average of the last few year tournament rentals and reported that as "Estimated Additional Revenue Lost" Refund amount of \$3,014 from Dina report of COVID related refunds in Tyler</i>								
<b>TOTAL SPONSORSHIP REVENUE LOSS PER Ashley</b>						\$2,100	\$500	
<i>Data is July - Dec 2020 loss only; events held and sponsored for 2021 had no loss</i>						<b>(\$2,100)</b>	<b>(\$500)</b>	<b>(\$2,600)</b>
<b>ALL DEPARTMENT PERFORMANCE</b>	<b>24,234</b>	<b>842</b>	<b>842</b>	<b>145,590</b>	<b>423,270</b>	<b>(\$80,675)</b>	<b>(\$141,176.00)</b>	<b>(\$221,851)</b>
Losses due to COVID shown in BLACK and totaled in RED Gains during COVID shown in BLUE and were subtracted from losses in totals								
<i>Note Golf: While most golf offers saw increases, foot golf lost revenue &amp; participants as regular golf ruled, and tournaments were not held.</i>								
<b>Supplemental - Loss at ITC due to Delayed Closure**</b>								
<b>560 TENNIS (Q3 and Q4)</b>								
Adult Classes		31	31	189	1,968		\$30,240	
Youth Classes		60	60	220	1,554		\$61,600	
Seasonals - Season 2 impact only		20	20	82	8,200		\$52,800	
<b>560 TOTAL TENNIS</b>		<b>111</b>	<b>111</b>	<b>491</b>	<b>11,722</b>	<b>\$0</b>	<b>(\$144,640)</b>	<b>(\$144,640)</b>
<b>** Delayed Closure Notes</b>								
The ITC was scheduled to close Jan 1, 2020 so programming for Winter Spring that is completed in October and published in the Activities Guide delivered in December was eliminated. The planned closure date was moved out to May 31, 2021. The resulting impact of the delay is shown above.								





City of Lake Oswego Parks & Recreation		521 Sports Division	523 Adult Fitness	523 Cultural Division	524 Luscher Farm Division	527 Events Division	528 Outdoor Division	550 Golf Division *first year direct expense measured	560 Tennis Division Results impacted by loss of seasons Jan-May and reduced scheduling due to closure to end of May	260 ACC
RECREATION DIVISION PERFORMANCE METRICS										
November 10, 2021 Report										
<b>Year over Year Performance FY 20-21/FY 19-20</b>										
<b>ANOTHER YEAR OF COVID-19 (Impacted Jul 2020-Jun 2021)</b>										
<b>FY 20-21 Annual Report Data</b>	<b>TARGET</b>									
Offers		173	321	728	150	48	1739	49	180	1290
Held		159	251	336	121	48	1714	48	157	1290
H/O Ratio	<b>85%</b>	91.91%	78.19%	46.15%	80.67%	100.00%	98.56%	97.96%	87.22%	100.00%
# Participants		3044	812	6278	1057	101823	5133	57297	1183	30536
Over 100% = growth	<b>Yr/Yr Growth</b>	114.31%	65.86%	68.66%	71.08%	61.41%	132.12%	146.32%	42.55%	77.86%
Revenue Earned		115756	42747	230690	211334	116367	354431	959384	885437	2177279
Over 100% = growth	<b>Yr/Yr Growth</b>	124.32%	58.11%	130.44%	112.62%	99.84%	234.24%	156.01%	75.88%	144.57%
Direct Expense		66385	31580	216505	136523	95011	155516	214116		
Under 100% = Reduction in Expense	<b>Yr/Yr Growth</b>	66.96%	49.69%	87.95%	82.62%	58.45%	104.31%	N/A*		
Cost Recovery % (Direct)	<b>100%</b>	174.37%	135.36%	106.55%	154.80%	122.48%	227.91%	448.07%		
Customer Feedback - Goal is 50 responses per year per division										
Number of Responses	<b>50</b>	4	50	70	80	20	3	9	18	Note 1
% YES Participation Met Expectations	<b>80%</b>	75%	94%	98%	91%	100%	100%	100%	100%	Note 1
% Very Satisfied Value Received	<b>80%</b>	25%	82%	80%	71%	85%	100%	78%	50%	Note 1
% YES Would Recommend to Friend	<b>80%</b>	75%	98%	98%	95%	100%	100%	100%	100%	Note 1
Note 1: ACC programming was all virtual through social media for FY 20-21, so no surveys were conducted via the Active Net class ending survey process.										
<b>YEAR OF COVID-19 (Impacted Mar-Jun 2020)</b>										
<b>FY 19-20 Annual Report Data</b>	<b>TARGET</b>									
Offers		144	174	663	129	48	1739	30	400	1160
Held		117	163	575	114	48	1714	18	391	1160
H/O Ratio	<b>85%</b>	81.25%	93.68%	86.73%	88.37%	100.00%	98.56%	60.00%	97.75%	100.00%
# Participants		2663	1233	9144	1487	165796	3885	39160	2780	39221
Over 100% = growth	<b>Yr/Yr Growth</b>	62.32%	67.23%	83.57%	85.02%	75.36%	84.66%	97.51%	75.77%	N/A
Revenue Earned		93108	73560	176858	187649	116558	151314	614961	1166832	1506039
Over 100% = growth	<b>Yr/Yr Growth</b>	75.25%	64.42%	52.94%	127.93%	61.58%	84.38%	71.09%	93.76%	N/A
Direct Expense		99145	63550	246166	165247	162564	149084			
Under 100% = Reduction in Expense	<b>Yr/Yr Growth</b>	92.10%	79.90%	91.68%	170.02%	107.68%	82.58%			
Cost Recovery %	<b>100%</b>	93.91%	115.75%	71.85%	113.56%	71.70%	101.50%			
Customer Feedback - Goal is 50 responses per year per division										
Number of Responses	<b>50</b>	10	63	78	29	67	86	3	46	83
% YES Participation Met Expectations	<b>80%</b>	90%	90%	92%	90%	69%	94%	100%	98%	90%
% Very Satisfied Value Received	<b>80%</b>	80%	83%	73%	72%	49%	80%	67%	61%	78%
% YES Would Recommend to Friend	<b>80%</b>	80%	93%	87%	93%	85%	99%	67%	98%	90%
<b>FY 18-19 Annual Report Data</b>										
Offers		165	332	915	160	57	1799	47	495	
Held		129	319	766	140	57	1764	24	482	
H/O Ratio	<b>85%</b>	78.18%	96.08%	83.72%	87.50%	100.00%	98.05%	51.06%	97.37%	
# Participants		4273	1834	10942	1749	220014	4589	40161	3669	
Over 100% = growth	<b>Yr/Yr Growth</b>	61.58%	90.97%	80.65%	79.10%	99.63%	84.75%	100.01%	92.96%	
Revenue Earned		123725	114189	334088	146679	189270	179315	865000	1244483	
Over 100% = growth	<b>Yr/Yr Growth</b>	95.10%	105.14%	104.50%	101.04%	102.78%	85.93%	99.09%	105.83%	
Direct Expense		107655	79537	268501	97192	150975	180525			
Under 100% = Reduction in Expense	<b>Yr/Yr Growth</b>	87.05%	106.38%	104.39%	113.05%	89.85%	100.89%			
Cost Recovery %	<b>100%</b>	114.93%	143.57%	124.43%	150.92%	125.37%	99.33%			
Customer Feedback - Goal is 50 responses per year per division										
Number of Responses	<b>50</b>	12	104	75	17	56	6	8	25	
% YES Participation Met Expectations	<b>80%</b>	82%	97%	85%	94%	93%	100%	100%	96%	
% Very Satisfied Value Received	<b>80%</b>	67%	84%	90%	82%	77%	83%	88%	80%	
% YES Would Recommend to Friend	<b>80%</b>	75%	98%	93%	100%	93%	100%	100%	96%	